



## Europe Tour 2024 FAQs

### HOW CAN I QUALIFY FOR THE EUROPEAN TOUR 2024?

This is how you can participate as **First-time participant**:

- You have to reach at least the level of IMM in 3 out of the 4 qualification months December 2023, January 2024, February 2024 and March 2024 (each with a minimum of 10,000 points).
- You need to confirm at least the level of MM continuously from April 2024 until the beginning of the trip.
- Confirm IMM in minimum 1 out of the 3 months May, June or July.

This is how you can participate as a **TOP-Seller**:

- You have to reach at least the level of TOP-Seller-Platin in 3 out of the 4 qualification months December 2023, January 2024, February 2024 and March 2024 (each with a minimum of 10,000 points personal sales).
- You confirm at least the level of TOP-Seller-Gold continuously from April 2024 until the beginning of the trip.
- Confirm TOP-Seller-Platin in minimum 1 out of the 3 months May, June or July.

This is how you can participate as **Repeat participant**:

- You have to reach at least the level of IMM in 3 out of the 4 qualification months December 2023, January 2024, February 2024 and March 2024 (each with at least 10,000 points) and build up 3 new Managers firstline during the 3 months that count for your qualification.
- If you have repeat participants in your downline, then you have to counteract this with at least 10,000 points in at least 1 of the 3 months that count for your qualification (see the following example).
- You need to confirm at least the level of MM continuously from April 2024 until the beginning of the trip.
- Confirm IMM in minimum 1 out of the 3 months May, June or July.

### EXAMPLE:

	Your turnover in points	Sum of the turnover of all repeat participants in your downline	Difference
1 <sup>st</sup> month	50.500 P	48.000 P	= 50.500 - 48.000 = 2.500 P
2 <sup>nd</sup> month	45.000 P	33.000 P	= 45.000 - 33.000 = 12.000 P
3 <sup>rd</sup> month	60.000 P	52.000 P	= 60.000 - 52.000 = 8.000 P

This means that in the 2<sup>nd</sup> qualification month you can counteract with at least 10,000 points and will have achieved this part of the qualification.



## I WOULD LIKE TO TAKE MY PARTNER IN THE LOVE PACKAGE FOR 500 €\* INSTEAD OF 1,000 €\*. WHAT ARE MY OPTIONS?

Regardless of whether you are a first-time participant or a repeat participant, or have qualified as a TOP-Seller, you need at least 15,000 points in all 3 months that count for your qualification, then your partner can join you for only 500 €\*.

If you are a repeat participant with at least one qualifier in your downline, then you need at least 15,000 points in all 3 months that count for your qualification. You must also be able to counteract this with at least 15,000 points in 1 of these months to take your partner with you for 500 €\* instead of 1000 €\*.

## WHO CAN ACCOMPANY YOU AS A COMPANION?

Only spouses/life partners, parents, siblings or your own children may accompany you.

## CAN SOMEONE ELSE TAKE MY PLACE ON THE EUROPEAN TOUR OR CAN I GO ON THE TOUR AT A LATER DATE?

The trip can only be redeemed by the qualifier and for the specified period (7<sup>th</sup> - 14<sup>th</sup> September 2024).

## ROOMS:

Hotel allocation is made according to qualification and turnover in the month of June 2024. The teampartner number, which has qualified for the European Tour, applies. Double rooms are generally allocated to Teampartners.

- If no request for a room partner is made during registration, then we will allocate double rooms at our discretion.
- How much does a single room cost?  
The cost surcharge for a single room is currently 500 €\*. Single rooms are limited in availability. The allocation takes place after the applications have been received. A single room cannot be guaranteed.
- A room change/swap with other participants on site is not possible for organizational reasons.
- From 3 adults traveling together or from 4 people traveling together with children, rooms/Mobile Homes are allocated according to family suitability and not according to ranking.

## INVOICING:

All payments (e.g. single room surcharge, Love Package, etc.) will be deducted from the June bonus (payout in July). If we are unable to withhold the full amount of the invoice, then the outstanding amount have to be paid within the next 7 days via bank transfer. We will contact you accordingly. If the open items have not been paid, then the trip will be automatically cancelled. The invoice amount is fully payable even in the case of cancellation.

## COSTS FOR CHILDREN:

The price for children only comes into force when the love package is already in use.

Example: Mother + Father + Child = Costs for Love package and child price

Mother + Child = Costs for Love Package

Children up to the 2nd birthday are free of charge. Children between the ages of 2 and 12 cost 775 €\*. From age 13 the full price of 1000 €\* will be charged. The age at the time of travel is what counts.

## CANCELLATION POLICY:

50% of the costs from registration; 100% from 31st July 2024. The cancellation fees include all costs incurred outside of the Incentive (e.g. Love Package, Single Room, etc.) Should a first-time participant cancel, the Teampartner automatically counts as a repeat participant in the following year. **We recommend getting private travel cancellation insurance.**

## ADDITIONAL COSTS MAY APPLY:

There is a service fee of 50 €\* for any subsequent changes after the end of the registration period (e.g. the accompanying person changes). If qualification is achieved by the end of February, the registration deadline is March 31st, 2024. If qualification is achieved by the end of March, the registration deadline is April 21st, 2024.



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#### UP UNTIL WHEN CAN CHANGES BE MADE?

Changes to, for example, the accompanying person or an additional person etc. can only be considered for organizational reasons until 30<sup>th</sup> June 2024.

#### WHAT IS THE MOTTO FOR THE FINAL EVENING? WHAT IS THE DRESS CODE?

The motto is "White Party". All participants should dress in white.

#### IS THERE A SEAT RESERVATION AT THE FINAL EVENING?

There are namely seat reservations for newly qualified or confirmed President's Team members in the bonus month of July 2024. The teampartner number, which has qualified for the European Tour, applies.

#### WHEN IS THE EUROPE TOUR 2024 TAKING PLACE?

7<sup>th</sup> - 14<sup>th</sup> September 2024

#### CAN TEAMPARTNERS ARRIVE EARLIER OR EXTEND THEIR STAY?

The incentive has an official start and end date, which is binding for the Teampartner's participation. Different flight or travel times are not foreseen and not desired!

#### DRONE FOOTAGE:

The use of drones is not permitted within the resort/hotel grounds for data protection reasons and will be prosecuted if necessary!

#### PETS:

Bringing dogs or other pets is not allowed.