



PM-International

Simple. Successful.



Income Plan

and Additional Benefits

The legality of the
PM Income Plan has been
confirmed by a court of law.

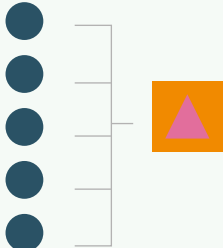
Regional High Court Frankfurt, Germany
Judgement May 19, 2011: Az. 6 U 286/10

AT LEAST 6 INCOMES AT ONCE

1	Retail Income (RI) ¹	20 - 40 %
2	Customer Direct Program (CDP)	15 - 35 %
3	TOP-Retailer Bonus (TRB)	3 % (≥ 2500P) — 5 % (≥ 5000P)
4	Firstline Bonus (FB) ²	10 %
5	Onboarding Training Bonus (OTB)	(50 €)
6	6 Levels of Royalties (R)	3 - 5 %
7	TOP-Management-Bonus (TMB) ³	2 - 21 %

	Teampartner (TP) ¹	 Manager (M)	 Sales Manager (SM)	 Marketing Manager (MM)	 International Marketing Manager (IMM)
		600 P	2.500 P	5.000 P	10.000 P
	20 % Retail Income	30 % Retail Income	≥ 1 (M) 2 %	≥ 2 (M) 5 %	≥ 3 (M) 9 %
P = Points, 1 P ≈ 51 Euro Cent	FitLine Club (Autoship) ⁴				
5 % R + TMB	1 st Level	5 %	5 % — 7 %	5 % — 10 %	5 % — 14 %
3 % R + TMB	2 nd Level	3 %	3 % — 5 %	3 % — 8 %	3 % — 12 %
3 % R + TMB	3 th Level	3 %	3 % — 5 %	3 % — 8 %	3 % — 12 %
3 % R + TMB	4 th Level	3 %	3 % — 5 %	3 % — 8 %	3 % — 12 %
5 % R + TMB	5 th Level		2 %	5 %	5 % — 14 %
5 % R + TMB	6 th Level		max. 2 %	max. 5 %	max. 9 %
TMB	∞ further levels		max. 2 %	max. 5 %	max. 9 %

MANAGER



Fast way to MANAGER with Quick Start

5+1 (5 Optimal-Sets to sell and 1 for you)
Immediate Earnings ≥ 150 €

▲ = Quick Starter ● = Customer

See last page for further examples of earnings

130 €



MINI,
BMW series1, X1,
series2

PM-International Income Plan

 Vice President (VP)	 Executive VicePresident (EVP)	 President's Team (P)	 Silver President's Team (SP)	 Gold President's Team (GP)	 Platinum President's Team (PP)	 Champion's League (CL)
25.000 P	50.000 P	100.000 P	200.000 P	400.000 P	600.000 P	1.000.000 P
≥ 3 (SM) 12 %	≥ 3 (MM) 15 %	≥ 3 (IMM) 18 %	≥ 3 (VP) 19 %	≥ 3 (EVP) 20 %	≥ 4 (EVP) 20,5 %	≥ 5 (P) 21 %
≥ 4 (SM) 12,5 %	≥ 4 (MM) 15,5 %	≥ 4 (IMM) 18,5 %	≥ 4 (VP) 19,5 %			

PM-International TOP-MANAGEMENT						
5 % — 17,5 %	5 % — 20,5 %	5 % — 23,5 %	5 % — 24,5 %	5 % — 25 %	5 % — 25,5 %	5 % — 26 %
3 % —15,5 %	3 % — 18,5 %	3 % — 21,5 %	3 % — 22,5 %	3 % — 23 %	3 % — 23,5 %	3 % — 24 %
3 % —15,5 %	3 % — 18,5 %	3 % — 21,5 %	3 % — 22,5 %	3 % — 23 %	3 % — 23,5 %	3 % — 24 %
3 % —15,5 %	3 % — 18,5 %	3 % — 21,5 %	3 % — 22,5 %	3 % — 23 %	3 % — 23,5 %	3 % — 24 %
5 % — 17,5 %	5 % — 20,5 %	5 % — 23,5 %	5 % — 24,5 %	5 % — 25 %	5 % — 25,5 %	5 % — 26 %
5 % — 17,5 %	5 % — 20,5 %	5 % — 23,5 %	5 % — 24,5 %	5 % — 25 %	5 % — 25,5 %	5 % — 26 %
max. 12,5 %	max. 15,5 %	max. 18,5 %	max. 19,5 %	max. 20 %	max. 20,5 %	max. 21 %

FREE Lease with the PM - Company Car Program ⁵					
222 €	400 €	500 €	1.000 €	1.000 €	2.000 €
					
BMW series3, GT, X3, i3, series4, X4	VW Multivan BMW series5, X5	BMW series6, GT, X6, BMW series7, BMW i8,			

¹ No minimum purchase required. | ² With an Autoship of your own with at least 100 P you also earn 10 % on all your TPs volume. | ³ Management-Bonus (MB) and TOP-Management-Bonus (TMB) minus the bonus paid out to your organisation. | ⁴ Up to 10 % additionally on products indicated in the price list. | ⁵ Maximum lease free. Images by way of example only. | Details in Fact Sheet.

PM Additional Benefits from the Position of IMM



CAR PROGRAM

Drive your dream car for free with PM: PM will cover the leasing costs for your car (details according to the regulations in the Business Car Program).¹



PENSION PLAN

A pension plan for leaders around the world has been developed with one of the world's biggest and most reliable insurers in which PM-International contributes to the pension savings.¹

¹ Find more information in PM Partner Area.

Travel Incentives



PM-WORLD TOUR²

Great dedication, great achievements are always uniquely rewarded by PM. Travel to a different, unforgettable destination

around the world every year, paid for by PM. As a qualified VP, YOU can be part of it as PM's treat.¹



PRESIDENT'S TEAM RECOGNITION IN ST. TROPEZ AND DUBAI²

Celebrate like the stars, enjoy valuable moments, and spend the time of your life with friends to commemorate your success – at the personal invitation of Rolf & Vicki Sorg. First-class, emotional, and personal – that's the President's Team¹ Recognition at PM-International! And the highlight: **receiving your official**

pin personally by Rolf & Vicki Sorg. The President's Team Recognition is unique! Immerse yourself not only in the glamour of Saint Tropez on the idyllic French Riviera or in the captivating allure of Dubai, one of the most exciting and exclusive cities in the world.



IMM TRAVEL INCENTIVE - PM-EUROPE TOUR²

The IMM Travel Incentive Europe Tour takes you to a beautiful place in Europe - Croatia. Step it up and let this PM's trip become an unforgettable experience for you.¹



IMM TRAVEL INCENTIVE ASIA/AMERICAS²

As a qualified IMM, you'll have the opportunity to attend the World Management Congress in Europe and explore Germany, making it the perfect gateway to experience the best the country has to offer.¹

¹ Find more information in PM Partner Area. | ² Special conditions apply to qualify for a travel incentive.

TESTIMONIALS



Julia Docheva
Bulgaria

Hello, I'm Julia Docheva and I'm 32 years old. I fulfilled my childhood dream by becoming a lawyer. However, I reached a point where I needed a change—to improve my quality of life, build new social connections, and having an additional income stream. Four years ago, I tried the FitLine Optimal-Set for the first time and felt the results immediately. I realized this was more than just a set of products—it was a holistic concept for a healthy lifestyle, and in addition, behind it, a business opportunity. I started sharing my passion for FitLine and its premium products. In my very first month, I earned my first € 100. Later, I reached the position of President's Team. This achievement allowed me to fully dedicate myself to PM-International, giving me the freedom to choose how I use my time and enjoy the income it brings. I work with an amazing team and have built many new relationships and friendships along the way. PM-International has given me the opportunity to grow personally and professionally, and I feel truly recognized.



Susan Xu
Hong Kong

I'm Susan from Hong Kong, I'm 59 years old. I used to work as an acupuncture therapist and have now been with PM-International for 9 years. Although I was practicing acupuncture, I wasn't truly happy. I often felt tired and struggled with sleep—improving my health and lifestyle was my biggest wish. Everything changed when a friend introduced me to FitLine products. Not only did my health improve, but I also gained valuable knowledge about nutritional supplements. After three months of using the products, I decided to take a step further and started sharing these premium products with the people around me. In my very first month, I earned an extra € 300, which was truly amazing. Eventually, I transitioned to running the PM business full-time and proudly reached the President's Team position. Now, my dreams have grown—I want to earn more income and travel the world. One tool I rely on every day is my demo bag, which allows me to "Use, Talk, Demo" anytime, anywhere. I am deeply grateful to PM and FitLine for giving me a new life and making everything better!



Oihana Barrasa
Spain

Hi, I'm Oihana Barrasa, 42 years old, and I want to share how my life changed. Before discovering PM-International, I was living in a routine that left me tired and disconnected from my dreams. I longed for freedom, fulfillment, and time to enjoy life with those I love. Everything shifted when my dear friend Rocío Magán introduced me to FitLine products. At the time, I didn't realize how much I needed something to reignite my spark. Choosing to prioritize my well-being was the first step. As I began using the products and saw changes, I naturally shared my experience. Speaking from the heart, I earned € 150 in my first month—enough to make me dream even bigger. Today, I live with purpose and passion. I have the freedom to choose how I spend each day, I'm part of a team that feels like family, and I find deep joy in inspiring others to start their own journey. Thank you, PM International. Thank you to my team, my family, and especially to Rocío for reaching out at just the right moment. This experience gave me back my spark—and a life I truly love.



Qi Yulan
Japan

I'm Qi Yulan and I'm 43 years old. Eighteen years ago, my passion for Japanese culture led me to move from China to Japan. In the beginning, I worked for a trading company without a clear goal. That all changed when I discovered FitLine products. I was fascinated from the start and felt a strong desire to share them with others. That's when I decided to take the PM business seriously. In my first month, I earned approximately € 450. When I later reached the President's Team, I knew without a doubt that this was an incredible business opportunity. Motivated to grow, I continuously set new goals for myself. I qualified for travel incentives and had the chance to visit amazing places around the world. Today, I'm proud to attend the World Management Congress in Germany with my team. The PM business has truly transformed my life, giving me the freedom to choose how I spend my time. Looking ahead, I'm excited about the endless possibilities—every day feels like a new adventure. Through PM, I've met incredible people from all over the world, and I look forward to connecting with even more. I continue to approach my business with passion and purpose, striving to help others. Let's enjoy this journey together!



André & Valentina
Gammisch-Russ
Germany

We are André and Valentina both 39 years old. We used to live a life many people can relate to—full-time jobs, little free time, and always chasing something more. André was committed to his role as a career soldier, and Valentina worked full-time in an office. On top of that, we were juggling two side businesses, trying to make ends meet and hoping for more freedom. One day, Valentina came across someone online living the lifestyle we had always wanted. She reached out without hesitation, and that moment sparked the beginning of our PM-International journey. We experienced amazing results with the FitLine products and saw the positive impact they had on us and on others. Sharing our story with family and friends was completely natural. The excitement grew, trust followed, and soon the business took off on. Within just three months, Valentina was earning around € 1,000 in additional income—and we were quickly invited on an unforgettable trip to Croatia. That moment showed us what was truly possible. Fast forward three years: Valentina now works part-time, we've let go of our side businesses, and we're achieving big goals with an incredible team. This isn't just our success story—it's a journey that's changing lives. Thanks PM-International.

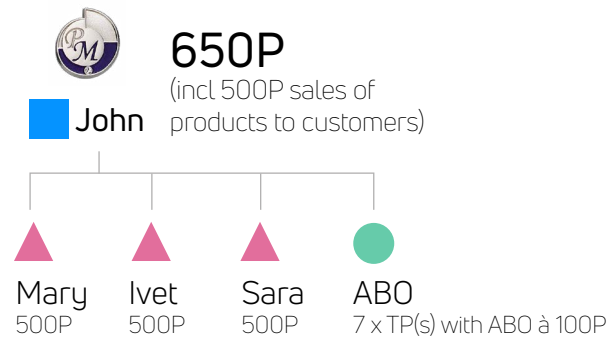


Kyung-sook
Jung
South Korea

My name is Kyung-sook Jung, and I am 54 years old, living in South Korea. I majored in early childhood education and spent 19 years teaching children. My dream was to run a large cultural center where children could explore their dreams through play. However, due to an accident, that was not possible. I had a difficult time and during this period, I could come across FitLine products. Not only did I enjoy the taste, but found amazing results. From that point on, I introduced FitLine and my product experience with everyone I met, guided them on how to use FitLine properly. I continuously researched and worked hard to find ways to make PM Business easy to share. I earned € 90 in my first month. Now, my husband and I are working together, and we lead a vibrant life. I am grateful to PM-International for enabling me to support my daughter in continuing her music studies in Germany. Joining PM-International has been an incredible milestone in my journey. Moving forward, I am committed to sharing the values of ethical network marketing with the next generation, helping transform the lives of many. The PM business is an opportunity for everyone - why not take on the challenge yourself?

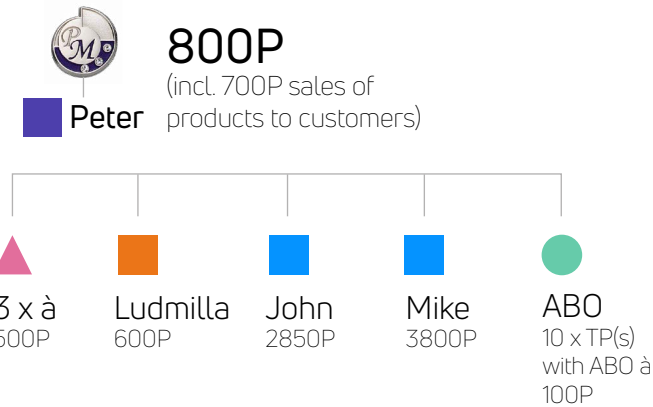
EXAMPLES OF EARNINGS

SAMPLE 1
Sales Manager – with 2.850 P



1. Retail Income	ca. 150,- €
2. Onboarding training bonus	ca. 150,- €
3. Royalties on Firstline	ca. 63,- € (7x9,- €)
4. Royalties	ca. 40,- €
5. Management-Bonus	ca. 25,- €
	<u>428,- €</u>

SAMPLE 2
International Marketing Manager – with 10.550 P



1. Retail Income	ca. 210,- €
2. Onboarding training bonus	ca. 150,- €
3. Royalties on Firstline	ca. 90,- € (10x9,- €)
4. Royalties	ca. 180,- €
5. Management-Bonus	ca. 375,- €
	<u>ca. 1.005,- € + > 123,50 €* </u>

+ Additional Benefits (valued at)			
* Monthly		Annually	
130,00 €	Car bonus	1000,- €	Travel Incentive (once)
12,50 €	Old Age Pension	2.500,- €	IMM Training (once)
142,50 €			

Teampartner

ABO Autoship Products

Quick Starter

Manager

Sales Manager

International Marketing Manager



PM-International

PM-INTERNATIONAL AG

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