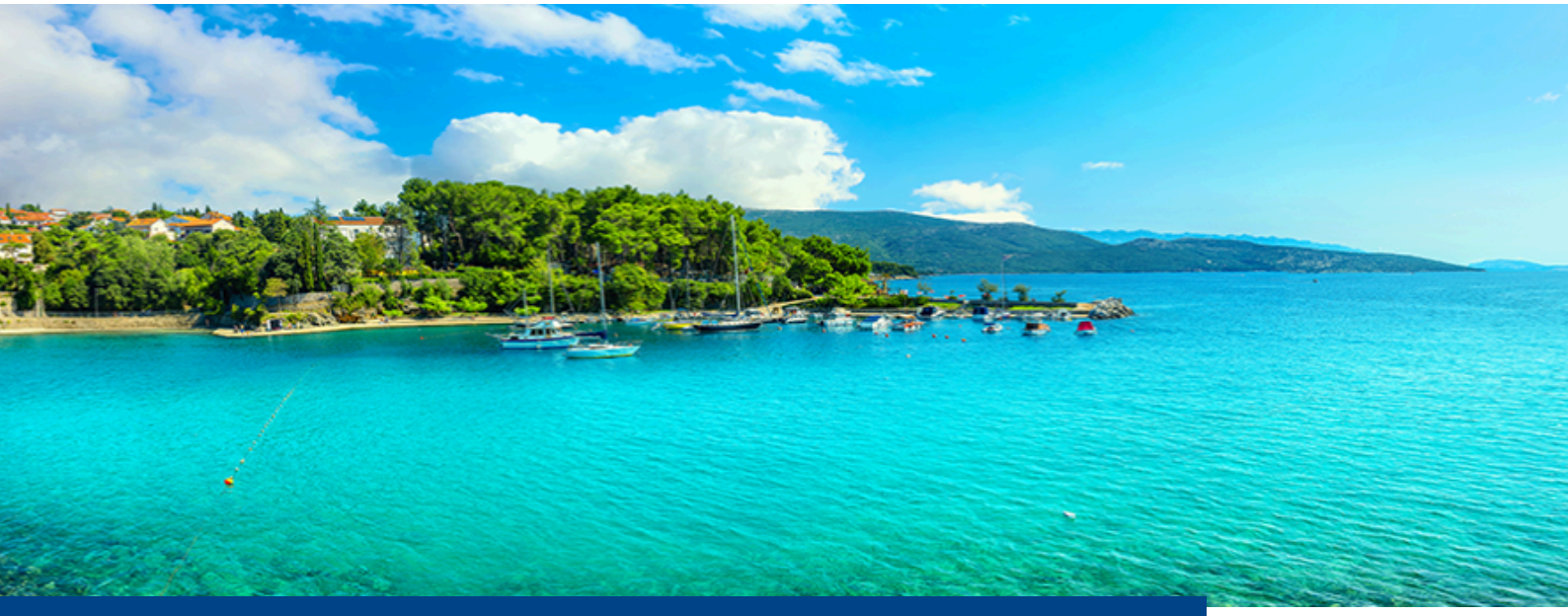
PM-International

Simple. Successful.



Europe Tour 2027 FAQs

HOW CAN I QUALIFY FOR THE EUROPEAN TOUR 2027?

This is how you can participate as First-time participant:

- You have to reach at least the level of IMM in December 2026, January 2027 and February 2027 (each with a minimum of 10,000 points).
- You need to confirm at least the level of MM continuously from March 2027 until the beginning of the trip
- Confirm IMM in minimum 1 out of the 3 months May, June or July 2027.

This is how you can participate as a TOP-Seller:

- You have to reach at least the level of TOP-Seller-Platin in December 2026, January 2027 and February 2027 (each with a minimum of 10,000 points personal sales).
- You confirm at least the level of TOP-Seller-Gold continuously from March 2027 until the beginning of the trip.
- Confirm TOP-Seller-Platin in minimum 1 out of the 3 months May, June or July 2027.

This is how you can participate as Repeat participant:

- You have to reach at least the level of IMM in December 2026, January 2027 and February 2027 (each with at least 10,000 points) and build up 3 new Managers firstline during the competition period.
- If you have repeat participants in your downline, then you have to counteract this with at least 10,000 points against the sum of the points of all repeaters in your downline in at least one of the qualifying months (see the following example).
- You need to confirm at least the level of MM continuously from March 2027 until the beginning of the trip
- Confirm IMM in minimum 1 out of the 3 months May, June or July 2027.

EXAMPLE:

	Your turnover in points	Sum of the turnover of all repeat participants in your downline	Difference
December	50.500 P	48.000 P	= 50.500 - 48.000 = 2.500 P
January	45.000 P	33.000 P	= 45.000 - 33.000 = 12.000 P
February	60.000 P	52.000 P	= 60.000 - 52.000 = 8.000 P

This means that in the month of January you can counteract with at least 10,000 points and will have achieved this part of the qualification.

Be inspired...

I WOULD LIKE TO TAKE MY PARTNER IN THE LOVE PACKAGE FOR 500 €* INSTEAD OF 1,000 €*. WHAT ARE MY OPTIONS?

Regardless of whetheryou are a first-time participantor a repeatparticipant, or have qualified as a TOP-Seller, you need at least 15,000 points in all 3 qualifying months, then your partner can join you for only 500 €*

If you are a repeat participant with at least one qualifier in your downline, then you need at least 15,000 points in all 3 qualifying months. You must also be able to counteract this with at least 15,000 points against the sum of the points of all repeaters in your downline in one of the qualifying months to take your partner with you for 500 €* instead of 1000 €*.

WHO CAN ACCOMPANY YOU AS A COMPANION?

A maximum of one accompanying person may be included in the Love Package (either a spouse/lifepartner or a parent or sibling) and your own children. Additional persons included in the Love Package at the full price of €1,000.00 are limited to life partners/spouses or own children.

CAN SOMEONE ELSE TAKE MY PLACE ON THE EUROPEAN TOUR OR CAN I GO ON THE TOUR AT A LATER DATE?

Thetripcan onlyberedeemedbythequalifierandforthespecifiedperiod

(September 08-14, 2027).

ROOMS:

Hotelallocation is made according to qualification and turnover in the month of June 2027. The teampartner number, which has qualified for the European Tour, applies. Double rooms are generally allocated to Teampartners.

- If no request for a room partner is made during registration, then we will allocate double rooms at our discretion.
- How much does a single room cost?
- The cost surcharge for a single room is currently 500 €*. Single rooms are limited in availability. The allocation takes place after the applications have been received. A single room cannot be guaranteed.
- A room change/swap with other participants on site is not possible for organizational reasons.
- For 3 or more people travelling together, rooms/mobile homes will be allocated according to suitability for families and no longer according to ranking.
- Extra beds are shorter than standard beds (< 2 m) and can therefore only be offered to children up to 12 years of age. For older children, rooms/mobile homes will be allocated according to suitability for families and no longer according to ranking.

INVOICING:

All payments (e.g. single room surcharge, Love Package, etc.) will be deducted from the June bonus (payout in July). If we are unable to withhold the full amount of the invoice, then the outstanding amount have to be paid within the next 7 days via bank transfer. We will contact you accordingly. If the open items have not been paid, then the trip will be automatically cancelled. The invoice amount is fully payable even in the case of cancellation.

COSTS FOR CHILDREN:

Theprice forchildrenonly comes into force when the love package is already in use.

Example: Mother + Lovepackage + Child = Costs for Love package and child price

Mother + Child = Costs for Love Package

Children up to the 2nd birthday are free of charge. Children between the ages of 2 and 12 cost 775 €*. From age 13 till 16 the full price of 1000 €* will be charged. The age at the time of travel is what counts.

* Plus 19% VAT.

© 2026 by PM-International, Luxembourg | PM_FAQEUTour_OTHR_4126_II_P1

ARRIVAL & DEPARTURE

Ifmore than 4 personsare registered together, the qualifier is responsible for organizing the arrival and departure for himself and all persons registered with him as Lovepackage. The official incentive period must be taken into account when booking independently.

Independently organized arrival includes the complete organization of your journey from home to the hotel resort. Independently organized departure includes the complete organization of your journey from the hotel resort back home.

For this purpose, the qualifier will then receive the specified allowance for their self-organized arrival and departure for each person over the age of 2 (payment will be made after the trip). The fixed allowance for self-arrival and self-departure is €300 per person (excluding children under 2 years of age).

CANCELLATION POLICY:

50%of the costsfrom registration; 100% from 31st July 2027. The cancellation fees include all costs incurred outside of the Incentive (e.g. Love Package, Single Room, etc.) Should a first-time participant cancel, the Teampartner automatically counts as a repeat participant in the following year. Werecommendgettingprivate travel cancellation insurance.

ADDITIONAL COSTS MAY APPLY:

There is aservice fee of 50 €*forany subsequent changes after the end of the registration period (e.g. the accompanying person changes).

Please note that we cannot guarantee the implementation of changes after the deadline.

UP UNTIL WHEN CAN CHANGES BE MADE?

Changesto,for example,the accompanyingpersonor an additional person etc. can only be considered for organizational reasons until 30th June 2027.

WHAT IS THE MOTTO FOR THE FINAL EVENING? WHAT IS THE DRESS CODE?

The motto is “White Party”. All participants should dress in white.

IS THERE A SEAT RESERVATION AT THE WHITE NIGHT/PARTY?

Thereare namelyseatreservations fornewly qualified or confirmedPresident´s Team members in the month of July 2027. The teampartner number, which has qualified for the European Tour, applies.

WHEN IS THE EUROPE TOUR 2027 TAKING PLACE?

September 08-14,2027

CAN TEAMPARTNERS ARRIVE EARLIER OR EXTEND THEIR STAY?

Adifferenttravelperiodisnotpossible.The incentive has anofficialstartand end date, which is binding for the Teampartner’s participation. Different flight or travel times are not foreseen and not desired!

DRONE FOOTAGE:

Theuseof dronesisnot permitted within the resort/hotel grounds for data protection reasons and will be prosecuted if necessary!

PETS:
ON-SITE CONCERNS:

Bringing dogs or other pets is not allowed.

Ifyou have any special concerns or problems of any kind that arise on site, please get in touch directly with our team responsible for the trip: ipm@pm-international.com

Only then will we have the opportunity to respond and find a suitable solution. Problem handling afterwards is only possible to a limited extent.