



Car Program

PM-International Car Program for Your Company Car Leasing

ALL OF YOUR WISHES CAN COME TRUE WITH OUR CAR PROGRAM!

We can provide you with a company car, which can be used both privately and commercially - and that with first-class conditions.

1 - Conditions:

Are you a Distributor at PM-International and have achieved at least the marketing level of IMM or higher? Congratulations, you are not only entitled to use the key customer special leasing terms, but you also receive a company car bonus in accordance with your current marketing level giving you the chance to refinance your company car leasing.

2 - Categories:

Vehicle categories are set for each distribution level from IMM, which can be ordered for the relevant level. PM provides a fixed vehicle bonus for this purpose.



VW Up, Polo
BMW 1 series, X1, 2 series, X2
Mini



BMW 3 series, 3 series GT,
X3, Z4, 4 series, X4
VW Sharan



BMW 5 series, X5
VW Multivan



BMW X6,
7 series, X7, 8 series,
Porsche



Finishes for BMWs are only permitted in Black Uni and Sapphire Black metallic, for Minis Midnight Black metallic and for Porsches in Black and Jet Black metallic. Other finishes are not permitted.

The qualification requirement for vehicles of the brand BMW „M“ in the type designation (M2, M3, M140i, etc.) is a marketing level which is higher than that of the corresponding BMW’s base model.

Example: A 1 series or 2 series BMW is available under the vehicle conditions from the marketing level of IMM, a M140i, or M2 from VP, etc.

3 - Ordering and Processing:

You are to contact the dealership and discuss the details of the vehicle you want with the salesperson, in accordance with the 2 set categories. The dealership receives confirmation of the marketing level from PM and you order the vehicle directly from the PM partner car dealership. The vehicle handover takes place at PM at the country subsidiary, and then the keys will be officially handed over at a Business Academy. You will also receive a bonus, which has been determined under point 4, each month during the lease term.

The bonus is granted according to the marketing level achieved in the respective month, whatever the maximum amount of the vehicle leasing rate.

4 - Additional Payment:

After the vehicle handover in accordance with point 3, you will receive a car bonus every month for your company car according to the marketing level which has been achieved and calculated for that month. This is as follows

IMM	€ 130.- plus VAT
VP	€ 222.- plus VAT
EVP	€ 400.- plus VAT
PT	€ 500.- plus VAT
SP / GP	€ 1.000.- plus VAT
PP / CL	€ 2.000.- plus VAT

5 - Wraps for your Car:

You have the choice of receiving your dream car with a FitLine or PM-International wrap. Please inform your salesperson of the type of wrap you would like whilst placing your order. Vehicles can only be handed over with wraps as a result of the agreed PM key customers conditions. Cars of the category BMW 5, 6, 7, 8 and Porsche will be labeled exclusively with PM.

6 - Saving function

Any Distributor, who has achieved the car bonus qualification (min. IMM) and who is not currently claiming the bonus or whose additional payment is higher than the actual cost of the vehicle, will save up the non-paid car bonus. Unused car bonuses can be saved for up to 12 months and can be used as a down payment for a car order. From the 13th month, the 1st month of the savings sum is lapsed and the 13th month is included automatically. If the sales organization grows and thus the possible car bonus, for example from IMM to VP, then the amount of savings is also gradually increased further. The sum of the savings will be shown on your monthly bonus statement. The accumulated savings amount is paid out directly on the next bonus statement once the official handover of the keys has taken place at a Business Academy and is from then on only bonus and tax-relevant.

Calculation example		
Vehicle: BMW 318d Limousine		
Purchase price incl. transfer costs	46,810 €	
Savings bonus	3,000 €	
	Leasing contract incl.	Leasing contract excl.
	Savings bonus	Savings bonus
Leasing/purchase price basis:	43,810.00 €	46,810.00 €
Leasing period:	36 months	36 months
Kilometers allowance per year:	10,000 km	10,000 km
Monthly leasing payment:	289.65 €	377.13 €
Bonus saving payment to TP	0.00 €	3,000.00 €
3.000,00€ / 36 months = 83,33 €	0.00 €	- 83.33 €
Monthly bonus allowance	289.65 €	293.80 €
		(377.13 € - 83.33 €)

PM-International Partner Dealerships:

The following partner car dealerships are authorized to offer vehicles and ensure their processing in relation to the PM key customers conditions:

Dealership 1

Adress: Xxxx Xxxx Xxxx
 Tel: 00000-00 00-0,
 Fax: 00000-00 00-00
 E-Mail: xxxx.xxxx@xxx.de

Dealership 2

Adress: Xxxx Xxxx Xxxx
 Tel: 00000-00 00-0,
 Fax: 00000-00 00-00
 E-Mail: xxxx.xxxx@xxx.de

Dealership 3

Adress: Xxxx Xxxx Xxxx
 Tel: 00000-00 00-0,
 Fax: 00000-00 00-00
 E-Mail: xxxx.xxxx@xxx.de