



President's Team Recognition 2026 FAQ

WHEN WILL THE PRESIDENT'S TEAM RECOGNITION START?

St. Tropez: June 15 - 17, 2026, departure June 18, 2026

Dubai: September 2 - 4, 2026, departure September 5, 2026

WHAT IS THE PRESIDENT'S TEAM RECOGNITION?

You choose from two different dream locations and will personally receive your honorary pin from Founder and CEO of PM-International, Rolf Sorg and his wife Vicki.

WHAT ARE THE QUALIFICATION REQUIREMENTS (FIRST TIME QUALIFIER)?

- You qualify as President's Team for the first time, confirm that Marketing Plan Position latest by the deadline to qualify and receive your invitation.
- You also confirm at least the position of President's Team in one of the three completed months prior to the Incentive and confirm at least the level of Executive Vice President in the other two months before the start of the Incentive.
- In case you do not reach the qualification criteria in the three completed months prior to the Incentive - and therefore need to receive a cancellation - you will receive a re-invitation to get the chance to register for one of the next Incentives (depending on availability).

Example Qualified:

January → First time qualified as President's Team

February → Confirmation President's Team

Beginning of March → Invitation with link to the registration website

Registered for St. Tropez → Minimum President's Team once again in March OR April OR May, in the two other months at least Executive Vice President

Example not qualified and re-invitation:

January → First time qualified as President's Team

February → Confirmation President's Team

Beginning of March → Invitation with link to the registration website

Registered for St. Tropez → Minimum President's Team once again in March OR April OR May, in the two other months at least Executive Vice President.

If you drop to Vice President or below in March or April or May and do not confirm President's Team at least once, your participation will be cancelled. You will then receive a re-invitation for the next available Incentive, which will be sent after the subsequent Incentive has taken place.



WHAT ARE THE QUALIFICATION REQUIREMENTS (RE-QUALIFIER)?

- You qualify for a higher position as President’s Team for the first time, confirm that Marketing Plan Position latest by the deadline to qualify and receive your invitation.
- You also confirm at least this position in one of the three completed months prior to the Incentive and do not drop more than one position in the other two months.

Example Qualified:

February → First time Silver President’s Team

March → Confirmation Silver President’s Team

Beginning of April → Invitation with link to the registration website

Registered for Dubai → Minimum Silver President’s Team once again in May OR June OR July, in the other two months at least President’s Team

Example Not Qualified and Re-Invitation:

February → First time qualified as President’s Team

March → Confirmation President’s Team

Beginning of April → Invitation with link to the registration website

Registered for Dubai → Minimum President’s Team once again in May OR June OR July, in the two other months at least Executive Vice President.

If you drop to Vice President or below in May or June or July and do not confirm Silver President’s Team at least once, your participation will be cancelled. You will then receive a re-invitation for the next available Incentive, which will be sent after the subsequent Incentive has taken place.

WHAT ARE THE QUALIFICATION REQUIREMENTS (SPONSORS)?

- You are at least confirmed President’s Team and build a new President’s Team as a qualification leg (this only applies to newly qualified President’s Teams), who confirms this level by the deadline to qualify.
- You also confirm at least the level of President’s Team in the completed month prior to the Incentive.

Attention: Your participation is only possible if your qualification leg is participating. If your qualification leg cancels or receives cancellation through PM, you also cannot be part of the Incentive.

Example:

March → Your qualification leg qualified and registered for St. Tropez

April → If you are at least a fully confirmed President’s Team, you as a sponsor will also receive an invitation.

May → You need to reach minimum President’s Team, and your qualification leg needs to be on site, so you can take part; otherwise, we need to cancel your participation.

WHAT ARE THE QUALIFICATION REQUIREMENTS (CL CLUB)?

Please refer to the ‘PM_ChampionsLeagueFactSheet’

WHEN IS THE DEADLINE TO QUALIFY?

St. Tropez: April 30, 2026

(the three completed months prior are March, April, and May)

Dubai: July 31, 2026

(the three completed month prior are May, June and July)

Please note that the places are limited. Registration will be considered according to the date of receipt.

CAN I TAKE PART IN BOTH INCENTIVES?

Even if you qualified through more than one option, you can only participate in one Incentive – St. Tropez OR Dubai.

Example:

You qualified as Sponsor AND Re-Qualifier → You can choose to go to St. Tropez OR Dubai

You qualified as CL Club AND Re-Qualifier → You can choose to go to St. Tropez OR Dubai



CAN I POSTPONE MY PARTICIPATION?

- It is not possible to postpone to another destination or the following year. The entitlement to participation and the associated recognition will expire if no registration or feedback is received by the specified deadline.
- You have the opportunity to participate again by qualifying in a higher position (see "WHAT ARE THE QUALIFICATION REQUIREMENTS (RE-QUALIFIER)?")
- Exception:
In case you do not reach the qualification criteria in the three completed months prior to the Incentive - and therefore need to receive a cancellation - you will receive a re-invitation. This allows you the opportunity to register for a future Incentive (depending on availability) and effectively "postpone" your participation.

RECOGNITION

The personal recognition from founder and CEO of PM-International, Rolf Sorg and his wife Vicki, is always for the highest qualification achieved. The qualification does not have to be confirmed. All completed months until the Incentive will be considered (St. Tropez incl. May, Dubai incl. July).

For every qualification, you only receive the personal recognition from founder and CEO, Rolf Sorg and his wife Vicki, ONCE.

Example:

1. March → You registered as confirmed Silver President's Team for St. Tropez
May → You reach Gold President's Team for the first time. You will be recognized as Gold President
2. March → You registered as confirmed Gold President's Team for Dubai
July → You did not reach a higher level and already received your Gold President's Team recognition in one of the President's Team Recognitions before. You will NOT be recognized again.

ARRIVAL AND DEPARTURE

Arrival and departure, as well as the transfer to and from the hotel must be organized by the participants themselves and are not part of the Incentive program.

The program begins with the arrival at the hotel and ends with the departure from the hotel. During the Incentive program, PM-International takes care of everything else.

Please book your flights to ensure that you are available for the program start earliest at 4 PM.

CAN I ARRIVE EARLY OR EXTEND MY STAY?

The Incentive has an official start and end date, that is binding. If additional nights are desired, the booking must be made through PM-International, and the information must be reported immediately to ipm@pm-international.com. Maximum 2 additional nights can be booked. The costs of the additional nights (outside the official program) will be invoiced by PM-International after the Incentive.

I WANT TO TAKE MY PARTNER WITH ME. WHAT OPTIONS DO I HAVE?

There is no surcharge for a Love Package. Due to organizational reasons the participation of children is not possible. The Love Package is limited to spouses/life partners.

HOTEL-, ROOM- AND SEATING ALLOCATION

Hotel-, Room- and Seating Allocation is based on the highest qualification and average turnover from the two completed months prior to the Incentive. Here counts the team partner number with which the qualification for the President's Team Recognition was achieved.

Example:

St. Tropez → Highest Qualification and average turnover April and May

April = Silver President's Team with 126.000 pts

May = Gold President's Team with 265.000 pts

Hotel-, Room- and Seating Allocation as Gold President's Team with average turnover of 195.500 pts

Dubai → Highest Qualification and average turnover June and July

June = President's Team with 106.000 pts

July = President's Team with 107.000 pts

Hotel-, Room- and Seating Allocation as President's Team with average turnover of 106.500 pts



ARE THERE ANY ADDITIONAL FEES?

A service fee of 50€ for each alteration will be charged for any subsequent changes after the registration deadline. (e.g. changes of your accompanying person)

WHEN CAN I MAKE ANY CHANGES BY?

For organizational reasons, changes, such as a different accompanying person etc., can only be considered up to 30 days before the start of the Incentive.

CANCELLATION POLICY

- Cancellation counts as participation, so the Incentive cannot be postponed
- In case of a cancellation from you as participant, the costs for additional nights will be charged to you from PM-International after the Incentive.
- We reserve us the right to cancel your participation at short notice, if you don't reach the qualification criteria in the three completed months prior to the Incentive You will receive a re-invitation to get the chance to register for one of the next Incentives (depending on availability).
- In case of cancellation from 4 weeks before the Incentive, we reserve us the right to charge additional costs